



- **Shri Ramesh Kumar Damani, born on 30 September 1956 in Contai, Midnapore (West Bengal), is one of India's most respected and accomplished professionals in the field of Life and General Insurance. A graduate in B.Com (Hons) and LL.B, he further specialized as an Associate in Life & Non-Life Insurance, building a strong academic and technical foundation for his illustrious career.**
- **He began his professional journey in 1978 with United India Insurance Co. Ltd. as a Development Officer. In 1984, after gaining significant experience, he transitioned to a full-time career as a LIC Agent, beginning on 1st October 1984. Within just four years, he earned entry into the prestigious Chairman's Club (1988-89)—an early indicator of the exceptional success he would go on to achieve. Today, he proudly completes 41 years of agency service.**
- **Shri Damani is a Quarter Century Club Member, and a distinguished 38-year Qualifying & Life Member of the Million Dollar Round Table (MDRT), USA. His achievements include 21 COT (Court of the Table) and 8 TOT (Top of the Table) —recognitions earned by only the top global performers in the insurance profession. He has twice been invited as a Speaker in Focus Sessions on the MDRT global platform—in New Orleans (2021) and Vancouver (2024)—a rare distinction celebrated worldwide.**
- **He is also a Member of the Chartered Insurance Institute, London, reflecting his commitment to international standards and professional excellence.**
- **In addition to Life Insurance, Shri Damani commands unparalleled reputation in General Insurance, serving as:**
- **Member, Advisory Committee, (Health), Tata AIG GIC Ltd.**
- **His client base spans multiple sectors and geographies across India insuring:**
Chemical / Textile/ Jute goods/ Tyre manufacturing plants, Power and renewable energy, Solar/Windmill/ Aviation, Hospitals, Education institutions, Export houses, Jewellery and

textile industries, Project insurance, Cyber Crime and Liability insurance, Product Liability, Trade Credit, Wedding Events, Auditorium, Over 50+ tea gardens in Assam, and more.

- *He has consistently delivered exceptional value through customised product solutions, deep technical understanding, and exemplary service standards.*
- *Landmark Achievements:*
- *Shri Damani has handled and expedited some of the largest claim's settlements in the industry, including:*
 - *₹130 Cr Fire loss (Plastic Factory)*
 - *₹60 Cr Fire loss in 2012 on Stock.*
 - *₹54 Cr ALOP (Advance Loss of Profit)*
 - *₹32 Cr Cargo shipment loss*
 - *₹12 Cr. Fire Loss in Cotton mill at Kolhapur, Maharashtra.*
 - *₹100 Cr Engineering plant Fire loss (Surat)*
 - *75+ claims settled in Cyclone Amphan (2020)*
 - *100+ Covid-19 claims*
 - *Over ₹1 Cr. Various claims settled in different verticals.*
 - *Motor Claims - Total Loss in Various Flood Losses including Return to Invoice.*
 - *His mastery in accelerated claim settlements and client-centric product design positions him among the most trusted insurance advisors in the country.*
- *Recognitions & Accolades*
- *Shri Damani has been:*
 - *Interviewed on CNBC and Taaza TV*
 - *Awarded the Union Finance Minister's Gold Medal (1988) for outstanding new business performance*
 - *Awarded the Chairman's Gold Medal (1986) during LIC's 30th Anniversary*
 - *The No.1 performer nationally in LIC's Pension Plan "Jeevan Suraksha" with premium exceeding ₹2 crore (1998-99)*
 - *Nominated repeatedly for International study tours across multiple Asian countries as part of LIC's ACE Agents' Competition*
 - *Participant in 15 MDRT meets in the USA across major cities & CANADA.*

- *He has travelled extensively across USA, Canada, Mexico, Jamaica, West Indies, Scotland, Norway, Denmark, Netherland, Austria, Czechoslovakia, France, Monaco, Spain, Switzerland, Italy, Germany, Turkey, South Africa, Egypt, Japan, Australia, New Zealand, Singapore, China, Malaysia, Indonesia, Hongkong, Macau, Thailand, Nepal, Baku-Azerbaijan, Almaty-Kazakhstan, Mauritius, Dubai, Qatar — always with family—reflecting his belief in balancing professional excellence with personal fulfilment.*
- *Professional Development & Leadership*
- *He has attended high-level management programs at:*
- *IIM Bangalore*
- *ISB Hyderabad*
- *Tata Management Training Centre, Pune*
- *College of Insurance, Mumbai*
- *Beyond insurance, he is a seasoned long-term stock market investor and plays active roles in several prestigious social, cultural, and business organizations in Kolkata, including Bharat Chamber of Commerce, Calcutta Swimming Club, Hindusthan Club, Sangeet Kala Mandir, Surabhika, and Lions Club of Kolkata.*
- *Family*
- *He is blessed with two daughters:*